## PRESS RELEASE

## BILK Plc. continues to increase its sales and operating income in the first half of 2019

<u>Budapest</u>, <u>30 September 2019</u> – BILK Logistics Plc. has continued to increase its sales revenue and operating profits in the first six months of 2019. During the period under review, one of Hungary's largest logistics centres sold its services for €6,320,000 altogether, up 5 percent on the equivalent period of the year before.

In H1 of 2019, the IFRS operating income from warehouse lease and management, net of financial transactions, was substantially higher than during the first six months of the previous year, amounting to  $\leq 4,272,413$ .

During the period, the logistics park, currently of a gross area of 186,000 square metres available for rent managed to improve its efficiency in nearly all areas of operation. As at 30 June 2019, the utilisation rate of warehouses, warehouse offices and offices was 99.38 percent, 1.08 percentage points higher than a year earlier. Improving accordingly, the vacancy rate was 0.62 percent at the end of Q2 of the year. The number of employees remained practically unchanged compared to the previous year.

During the first half of 2019, BILK continued to increase its capacities. New developments included the building of a facility of a floor area of 20,000 square metres in order to meet special customer requirements. The building, completed in late August, is divided into two high-bay warehouse spaces of a floor area of 10,000 m² each, (with a) of the useful ceiling height of 12 and 10 metres respectively, and related offices. On a 600 m² floor space, a special floor-heated picking-and-packing area was built in order to improve workers' wellbeing. The 20,000 m² of adjacent docking bays and internal transport roads are covered with high-load paver blocks.

The value of the project, including the access roads, public utilities and car parks, amounts to HUF 3.5 billion. The facility has been contracted for exclusive use with the occupant for a period of five years with an option to renew the arrangement for another five years' time.

In the past six months, negotiations have commenced with customers concerning the renewal of lease contracts for 12,000 square metres of warehouse space and 1,800 square metres of office space. BILK Logistics Plc. can further extend its capacities, with an opportunity to add 9,400 m² of warehouse space of 10 m ceiling height and 200 m² of office space to its existing portfolio. The architectural plans have been completed, the required official permits have been obtained, while intensive negotiations are being held with potential occupants.

BILK has taken measures with a view to investigating 'green logistics' solution, including in particular the conscious adoption of renewable energy sources. Short-term plans include the harnessing of solar energy.

The Company insists on its intention to offer its shares on the stock market. Its application for an extension of the time-limit for the start of trading has been positively assessed by the CEO of the Budapest Stock Exchange (BSE). The new time-limit is 30 June 2020.

## **About BILK Logistics Plc.**

Located in the South Pest area, with direct access to the M0 ring road and of a total portfolio of 206,000 m<sup>2</sup> of warehouse and office space, BILK Logistics Plc. is one of Hungary's largest intermodal logistics centres, including category A logistics warehouse space, cargo consolidation warehouse space, chilled warehouse space, ADR warehouse space and warehouse space with direct factory sidings available for tenants. The warehouse centre also includes a type 1 customs terminal. The logistics centre also has direct public transport connection. The container terminal is located in its immediate vicinity.

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